



MEMBER 2 MEMBER

2020

In cooperation

Hellenic Business Association of Serbia (HBA)
Belgian-Serbian Business Association (BSBA)
Swiss-Serbian Chamber of Commerce (SSCC)



Hellenic Business Association of Serbia
Helensko privredno udruženje Srbije



A message from organizers...

We are pleased to present our new edition "Member2Member"!

Aiming to provide support to entrepreneurship in Serbia and strengthen relations between the countries affected by the recent outbreak of the Covid-19 virus pandemic, Hellenic Business Association of Serbia (HBA), Belgian-Serbian Business Association (BSBA) and Swiss-Serbian Chamber of Commerce (SSCC), have joined forces and organized this year's edition of "Member2Member", which aims to promote products and services of member companies in the wider business community.

It is great to see our members taking advantage by placing their business offer to encourage members to experience and use their services, and utilizing the offers available in this booklet.

This year's edition features different offers provided by twenty one companies, classified into eleven sectors and it is designed to create more opportunities to interact and support each other as well promote their businesses. All discount/benefits offering are on a complimentary basis to the member companies only and not offered to the general public.

We would like to thank all the members who contributed to the "Member2Member 2020" edition and we hope that you will all enjoy the provided offers!



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CONFIDA CONSULTING

Confida is international tax advisory, consulting and accounting company with a network of companies in Austria and South East Europe making it a strong partner both locally and internationally.

Our areas of expertise extend to local and international knowledge of tax-legal, audit and accounting regulations.

The key to our success in Serbia lies in the high level of services and the exceptional technical skills and knowledge of our team, which perceives the specific needs of each of our clients. Our vast international experience is reflected in our flexibility in cross-border communication and cooperation with all our offices.

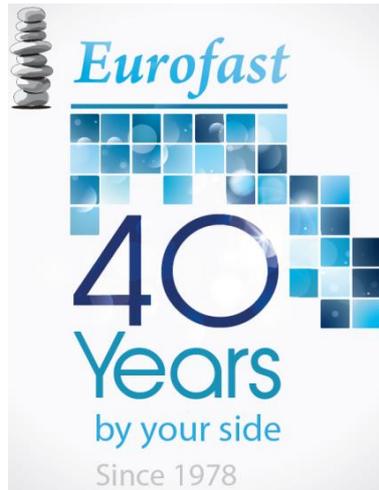
Due to the combination of international experience and local expertise, our customers receive the best response to all their questions. The trust of our clients is the most important basis of our cooperation and, at the same time, the primary guarantor of success.

We have extensive experience in a large scope of services supporting clients from all business domains to consolidate their international legislative and international payroll and tax obligations using our cutting-edge accounting software solutions.

Special offers and discounts during the COVID-19 outbreak:

We are providing up to 3 hours of free consulting regarding application of the Government incentives rendered in order to mitigate negative impact of Covid 19 crisis.

Address: **Knez Mihailova 22, Beograd**
Contact Person: **Nikola M. Jovanović, Head of Tax**
Email: **n.jovanovic@confida.rs**
Phone: **+381 60 4392223**
Website: **www.confida.rs**



EUROFAST

Eurofast is a regional business advisory organisation employing local advisors in over 22 cities in South East Europe & Middle East (SEEME). The Organization is uniquely positioned as one stop shop for investors and companies looking professional services in South East Europe & The Middle East. Our Organisation has over 40 years of history, working with many global brands and leading Institutions, operating in the manufacturing, retail, airlines and professional services sector.

Eurofast Belgrade is part of the Eurofast Organisation. Our office in Belgrade has been operating in Serbia since 2007. We offer support to your business accounting, payroll and employment solutions, tax consulting and compliance, expat tax filling, international tax planning, transfer pricing reports, market entry, new business set-up, corporate governance services, citizenship & residency.

Details of Discount/Benefit Offered (Offer valid: May 2021):

Our company offers HBA, BSBA and SSCC members special prices, as well as free participation in Eurofast webinars

Address: **Kralja Milana 23, Beograd**
Contact Person: **Nataša Nedić**
Email: **belgrade@eurofast.eu**
Phone: **+381 11 3241484**
Website: **www.eurofast.eu**

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**SUBARU***Confidence in Motion*

SUBARU ZA SCG

N.C. KATTAMIS (SERBIA MONTENEGRO) LTD was founded in November 2005 and it is currently operating through its subsidiary, SUBARU ZA SCG DOO, as the first authorized importer and distributor of Subaru in Serbia and Montenegro. The company carries the DNA of “NICOS C. KATTAMIS LTD”, the world’s first appointed overseas (out of Japan) distributor of Subaru since 1966.

Subaru is a world-renowned brand, distributed in more than 100 countries and accomplished innovations like the first 4WD passenger vehicle in the world, Symmetrical AWD, Boxer Engines, EyeSight Assist Technology and many more.

Subaru’s models are rated as “Top Safety Pick” cars and won top safety awards at Euro NCAP and IIHS tests.

Details of Discount/Benefit Offered:

Retail price reduction for the all new Subaru Forester e-Boxer. The first hybrid in the Subaru family at a premium value between 1,500 EUR to 2,000 EUR depending on the options.

Address: **Autoput za Zagreb 32, Beograd**

Contact Person: **Boban Rakonić**

Email: **boban@subaruserbia.com**

Phone: **+381 63 412969**

Website: **www.subaruserbia.com**



RODA TOČKOVI

Roda Točkovi doo is a subsidiary in Serbia of the company RODA SA, based in Thessaloniki, Greece.

RODA SA is a Greek manufacturing company, producing the whole range of castors and wheels for institutional and industrial applications. Its production is based at Sindos Industrial Area of Thessaloniki, at one of the most modern plants specialized in the production of castors and wheels.

Roda Točkovi doo was established in Serbia in March of 2019, with the objective of offering our experience and quality about castors and wheels in the Serbian market.

Details of Discount/Benefit Offered
(Offer valid: 01.05.2020 – 31.08.2020):

Free shipping all over Serbia for orders over 12.000 rsd + vat

Address: **Zemunska 300, Ugrinovci**
Contact Person: **Georgios Karafergias**
Email: **gk@rodatockovi.rs - info@rodatockovi.rs**
Phone: **+381 62 8255783, +381 11 4071280**
Website: **www.rodatockovi.rs**



JUNIOR HOTEL

Junior Hotel is located in the tourist center of Brzeće in Kopaonik, on the ideal altitude of 1100 meters. Traditional hospitality, environment and services make our hotel a central facility of Brzeće tourist offer. Our hotel is an ideal place for organization of business, sport, recreational activities and also for relaxing and enjoying in the peace and authenticity of nature.

Details of Discount/Benefit Offered 1:

20 EUR discount on summer camps 2020:

- * EKO basket (more about camp at <http://www.ekobasketcamp.com/>)
- * International Football Camp Junior (more about camp at <https://footballcampjunior.com/>)

Details of Discount/Benefit Offered 2:

20% discount on regular price list 2020/2021 or 10% discount during the winter vacation and national holidays

Conditions: *The offer is valid for all employees.*

Address: **Brzeće bb, Brzeće**
 Contact Person: **Silvana Plazinčić**
 Email: **plazincics@junior-kopaonik.com**
 Phone: **+381 64 8860251**
 Website: **www.juniorhotel.rs**

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MERCURE BELGRADE EXCELSIOR HOTEL

One of the oldest hotels of the Serbian capital combines tradition with highest standards of the international brand ACCOR.

Details of Discount/Benefit Offered 1 (Offer valid: 31.03.2021):

**10% of discount on Public rates
Free parking (maximum 2 cars per day)
Free upgrade to Privilege room (upon availability)
Free late check out till 13:00**

Details of Discount/Benefit Offered 2 (Offer valid: 31.12.2020):

**Free conference room if 8+ rooms are accommodated in our hotel
Restaurant / Room service discount of 10%**

Special offers and discounts during the COVID-19 outbreak:

**Special price for accommodation in our hotel: 55 EUR with VAT and breakfast included
Free parking
Free upgrade to Privilege room
Special menu with discounted prices in our restaurant (from 700 RSD to 1400 RSD per person for main dish)**

Conditions: Reservation for individual guest can be cancelled till 2 pm on a day of arrival free of charge.

Address: Kneza Miloša 5, Beograd
Contact Person: Tamara Gočmanac
Email: hb1e1-sl@accor.com
Phone: +381 11 4402901
Website: www.all.accor.com

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METROPOL PALACE
HOTEL
BELGRADE

METROPOL PALACE BELGRADE

Metropol Palace is a stunning Luxury Collection Hotel in the very center of Belgrade with its park surroundings. With its exceptional accommodation and impeccable service, Metropol Palace offers you an unforgettable experience. The hotel features 198 beautifully appointed guest rooms and 38 suites including breath-taking Belgrade Suite and Presidential Suite. The various hotel venues - ballrooms, conference halls, fine dining restaurant, lobby, bar and park garden can accommodate all types of business and leisure events. The luxurious Limegrove Fitness & Spa Center encompasses a 25-meter long pool, sauna, Jacuzzi, gym, relaxation area, steam bath, ice fountain and 6 treatment rooms.

Details of Discount/Benefit Offered (Offer valid: May 2021):

Discount 20% on the final invoice for F&B service and offer on the Rooftop restaurant on the 10th floor

Conditions: *Reservations are to be made by email
guestrelations@metropolpalace.com.*

Address: **Bulevar Kralja Aleksandra 69, Beograd**
Contact Person: **Yannis Petrakis, GM**
Email: **gm@metropolpalace.com**
Phone: **+381 11 3333100**
Website: **www.marriott.com**

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GRAND HOTEL & SPA

The reputation of the Grand Hotel has been a pride of Serbian hotel business for nearly three decades. Grand Hotel & Spa boasts a perfect location, next to the ski tracks and ski lifts, with a beautiful view over the forest slopes of Kopaonik. Superior comfort and cosiness in our 191 luxurious guest rooms and suites are completed by numerous facilities for relaxation and enjoyment throughout the year. Those who are fond of supreme spa experience have Grand Oasis Spa & Wellness Center at their disposal, covering 1800m², which presents a true soul oasis and which, with its outdoor and indoor swimming pool, sauna world and exclusive spa treatments, is an ideal place for complete relaxation.

Details of Discount/Benefit Offered 1:

Early booking summer 2020 - discount for bookings made until 1st of June 2020

Regular rates 15%

Summer promotional packages 10%

Family time packages 10%

Details of Discount/Benefit Offered 2:

Early booking winter 2020/21 - 15% off for bookings made until 31st of October 2020

Special offers and discounts during the COVID-19 outbreak:

Special Covid-19 Flexible 1 day prior to arrival reservation & cancellation policy

Valid only for summer rates & packages

Complimentary room upgrade – subject to availability

-Spa & Welleness services – discount in the amount of 15%

Conditions: For reservation please refer to this “Member2Member” 2020 offer.

Address: **Hotel Grand, Kopaonik**

Contact Person: **Marko Keserović**

Email: **Informations & reservations: info@mkresort.com, Sales department:**

marko.keserovic@mkresort.com

Phone: **Informations & reservations: +381 36 5471246, Sales department: +381 64 8714050**

Website: **www.mkresort.com**

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SHERATON

Novi Sad

HOTEL SHERATON

Hotel Sheraton, 4-star business hotel with 150 rooms, 6 congress halls, Spa & Wellness floor, 2 restaurants

Details of Discount/Benefit Offered 1
(Offer valid: 20.05.2020 - 31.12.2020):

Family package

(3 nights,
Executive suite/Max 2+2,
Breakfast included,
Free enter in City Museum,
10% discount/restaurant services,
Two relax massages/30 min,
Fitness & Thermal zone)
Price 599,00 EUR

Details of Discount/Benefit Offered 2
(Offer valid: 20.05.2020 - 31.12.2020):

Business package

(Superior King room,
Free transfer/Airport-Hotel-Airport,
Breakfast included,
Sheraton Club lounge access,
10% discount/restaurant services,
One relax massage/30 min + Fitness & Thermal zone,
High speed internet connection,
Welcome drink & snack,
One our private meeting room/upon availability)
Price 149,00 EUR

Address: **Polgar Andrasa 1, Novi Sad**

Contact Person: **Senka Prijović**

Email: **senka.prijovic@sheratonnovisad.com**

Phone: **+381 64 8955469**

Website: **www.marriott.com**

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INTELLI

Intelli operates in Serbia since 2012 and it provides a broad portfolio to support organizations for implementing their Digital Transformation strategy.

Digital Onboarding service and eSignature platform enable organizations in various sectors, like Finance, Telecom, Utilities, Hospitality, Betting, etc to build a remote way of communication with their customer base without physical contact.

Details of Discount/Benefit Offered 1 (Offer valid: May 2021):

eSignature service enables users to remotely, quickly and securely sign and share documents anytime from anywhere in the world. Intelli provides 25% discount price per document usage for companies to keep business moving forward

Details of Discount/Benefit Offered 2 (Offer valid: May 2021):

Digital Onboarding enables clients to get products and services from large organizations remotely without physical contact. Intelli is providing free-of-charge workshops and business cases to analyze cost benefit and 25% discount for service license for 1st year.

Find out more at: <https://intelli-corp.com/synchordia-onboarding/>

Special offers and discounts during the COVID-19 outbreak (Offer valid until 30.06.2020):

Today's battle with COVID-19 dictates remote work for businesses and Intelli is providing free-of-charge eSignature services for small companies and individuals. Large enterprises can get special discounted pricing.

Find out more at: <https://www.intelli.rs/landing-signosoft/>

Address: **Pančevacki Put 38, Beograd**

Contact Person: **Aleksandra Obradović**

Email: **alobradovic@intelli-corp.com, info@intelli-corp.com**

Phone: **+381 65 438947, +381 11 3319317**

Website: **www.intelli.rs**

IT WERKE

IT Werke AG Switzerland and IT Werke doo Serbia were founded in 2017 with the aim of placing our knowledge and experience in the service of the customer, in order to achieve the best possible results through Swiss quality standards. Our certified consultants bring along years of experience in the international IT environment.

We consider ourselves as technology partners for your business projects. Our advantage is that every service we provide is done by our team of engineers ensuring stable and dynamic environment. We believe that it is essential that our team shares the same goals as our clients. By focusing on customer satisfaction, our pro-active professionals help our clients with tailor-made IT solutions at the highest level. Some of our IT&Consulting services are: Cloud Solutions, IT Infrastructure, Managed Services, IT Operations Management, SAP Basis Services, ERP&CRM Solutions. ITWerke SAP team offers services in following SAP areas: SAP Basis (SAP BC), SAP Authorizations, ABAP and XI/PI/PO.

Details of Discount/Benefit Offered 1 **(Offer valid: May - November 2020) solutions:**

Pandora FMS monitoring system: free assessment workshop of one day and 20% on the licence cost

Linux operation/administration and engineering: free Quick-Health-Check

AP1 accounting software: general introductory discount 20%

SAP Services: free Quick-Health-Check

Details of Discount/Benefit Offered 2 **(Offer valid: November 2020 - May 2021) solutions:**

Pandora FMS monitoring system: free assessment workshop of one day and 10% on the licence cost

Linux operation/administration and engineering: free Quick-Health-Check

AP1 accounting software: general introductory discount 10%

SAP Services: free Quick-Health-Check

Address: **Balzakova 31, Novi Sad**
Contact Person: **Magdalena Todosijević, Miodrag Grujić**
Email: **magdalena.todosijevic@itwerke.rs, miodrag.grujic@itwerke.rs**
Phone: **+381 21 3823221**
Website: **www.itwerke.rs**



TELEKOMUNIKACIJE RAČUNARI I SERVISI

Our company has the high level of partnership with the world's leading manufacturers of telecommunication and other IT equipment, which we represent and whose products we sell, install and maintain on a turnkey basis, in Serbia and in the countries of the region. Our offer includes IP telephony equipment, data, WiFi and passive network equipment, video walls and professional TVs, computer equipment, video conferencing devices, IPTV and other solutions for business enterprises and hotels.

Special offers and discounts during the COVID-19 outbreak:

TRS in cooperation with Alcatel-Lucent Enterprise (ALE) can provide the services that enable your staff to work remotely from safe locations with RainbowTM, ALE's cloud-based enterprise-grade communication and collaboration platform.

TRS is offering free licenses for period till 30.06.2020. for ALE Rainbow Enterprise solution without any obligation for the users at the end of specified period. Some of the key features: Unlimited usage (no time restrictions), Team collaboration, Peer to peer or group voice and video calls with screen and files sharing capabilities, Available on multiplatforms (Web, mobile, desktop, tablet), Real-time instant messaging, etc.

Address: **Varvarinska 14a, Beograd**
Contact Person: **Goran Andrić**
Email: **gandric@trservices.rs**
Phone: **+381 11 7150604**
Website: **www.trservices.rs**



SKY EXPRESS

Sky Express is an exclusive distributor of advanced cybersecurity solutions and services in the field of information security for Serbian market, but also Bosnia and Herzegovina, Montenegro, and North Macedonia.

As partner company of the Switzerland's Evolution Equity Partners fund, Sky Express utilizes unique opportunity to communicate with world-leading cyber security solution providers, keeping the pace with latest trends and developments in the field of information security and establishing reliable relations with customers, based on quality and trust.

Sky Express delivers excellence in information security services, such as security and compliance assessments, penetration testing and security consultancy, and is recognized as proven and reliable partner by number of regional market leaders.

Details of Discount/Benefit Offered:

Exclusive offer for SSCC, HBA and BSBA members includes following services tailored for your business needs:

- **Basic, one-day cybersecurity awareness training by our security experts, completely FREE**
- **premium penetration testing service with 25% discount**
- **20% discount for regulatory compliance assessment services (GDPR, ISO27001 etc.)**

Limited information security consulting is already free for all members.

Address: **Bulevar Milutina Milankovića 11a, Beograd**
Contact Person: **Lana Lazarević, Communication Officer**
Email: **lana.lazarevic@sky-express.rs**
Phone: **+381 64 6447377**
Website: **www.sky-express.rs**



LAW OFFICE MARIC - INTERLEGAL

We are a full-service law firm offering an international approach. The office gathers a team of experts, highly dynamic lawyers, that cover wide areas of law practice. We have gained trust of many business subjects.

This trust was gained through professional work and ability to resolve legal issues in ever so complex legal law regulations.

Specialized in Serbia and other countries (over 40 countries), through our Interlegal organization (www.interlegal.net).

Details of Discount/Benefit Offered (Offer valid: May 2020 - May 2021):

According to the Code of Professional Ethics of attorneys-at-law we are not allowed to provide general discount, but we will consider each member of the three business clubs in every specific case.

Special offers and discounts during the COVID-19 outbreak:

Our special offer during the crisis is aimed at reducing your company's legal costs and quality improving in the area of our legal services.

If you are interested and for more details, please send an email to advrajkomaric@gmail.com with your contact details (company name and phone number) and we will get back to you.

Address: **Bulevar oslobođenja 78, Novi Sad**

Contact Person: **Rajko Marić**

Email: **advrajkomaric@gmail.com**

Phone: **+381 63 538479**

Website: **www.lawyermaric.com, www.interlegal.net**

TASIC & PARTNERS LAW OFFICE

Attorney at Law office “Tasic & Partners” offers a wide arrow of corporate services to companies in both private and public sector, with specialization in areas of public-private partnerships, employment relations, corporate housekeeping, including representation in litigation and administration procedures.

**Details of Discount/Benefit Offered
(Offer valid: May 2020 - May 2021):**

Certain discounts for attorney at law services in areas our office is specialized for, all in accordance with the Tariff on Fees and Cost Compensation for Attorneys at Law („Official Gazette of the RS“, no.121/2012, hereinafter: the „AT“). Herewith we offer a 50% discount to the amount of attorney at law fees prescribed by the AT for representation in litigation, as well as 30% discount to the hourly rates that cannot be lower than 150 points (RSD 4,500.00) for each hour. These discounts refer to representation in litigation that occurred as a consequence of the current situation, including, without limitation, damage compensation proceedings, termination of agreements due to changed circumstances, all effects of force majeure, employment disputes caused by state of emergency, and other related business challenges.

Address: **Knez Mihailova 11-15, Beograd**
Contact Person: **Nemanja Novokmet**
Email: **office@tasiclaw.com, nemanja.novokmet@tasiclaw.com**
Phone: **+381 11 6302233**
Website: **www.tasiclaw.com**

MOVE **ONE**

MOVE ONE RELOCATIONS

For over 30 years, Move One has successfully provided logistical support to some of the most challenging, remote and turbulent regions. With operations in the Middle East, Africa, East Europe, the Balkans, Russia and Central Asia we can provide the necessary experience, local knowledge and resources to execute any logistics project.

Complementing our logistics our divisions providing global moving, expat immigration and relocation services ensure that you have the right people in the right place at the right time.

Details of Discount/Benefit Offered 1
(Offer valid: 01.08.2020):

20% - International and local moving services

Details of Discount/Benefit Offered 2
(Offer valid: 01.08.2020):

20% - Storage

Special offers and discounts during the COVID-19 outbreak:

25% - International and local moving services

Conditions: *Payment in advance 100% for new clients.*

Address: **Jurija Gagarina 32, Beograd**
Contact Person: **Igor Popović**
Email: **igor.popovic@moveoneinc.com**
Phone: **+381 63 647442**
Website: **www.moveoneinc.com**

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VEDETO PLUS

International forwarding company Vedeto Plus d.o.o. offers you complete transport, logistics and customs clearance services.

Customs intermediation is our core activity. We mediate in all types of customs procedures for import, export or transportation of goods for all legal entities in the Republic of Serbia. Our main transport destinations are Belgium and the United Kingdom.

We provide door-to-door shipment service for smaller consignments with a delivery time of 3 days from the time the goods are received until they reach the buyer's address. From Belgium and the UK we provide regular collective transport for smaller consignments (up to three pallets, up to 400 kg) each week, with regular departures for Serbia Thursday/Friday and Tuesday for Bosnia.

Details of Discount/Benefit Offered (Offer valid: May 2020 - May 2021):

Door-to-door transportation of goods from Belgium to Belgrade, 1 pallet up to 150 kg, with transit time of 3 days - 150 EUR. EX-A document not included in the price.

Address: **Železnička 69, Beograd-Zemun**
Contact Person: **Tomislav Vujasić**
Email: **tv@vedetoplus.rs**
Phone: **+381 65 8398304**
Website: **www.vedetoplus.rs**



FITEK SOLUTIONS

Fitek has been working with companies across Europe to bring down their costs by optimizing their financial processes and removing paper from offices. Increased productivity and improvements in accuracy and efficiency, make automation in financial processes a real environmental winner. Fitek is a part of Unifiedpost Group, a Belgium based pan-Europe fintech company that helps customers structure complex financial ecosystems by delivering convenient, smart, digital solutions.

Fitek Serbia customers include banks, utility and telco companies, restaurant chains, insurance and leasing companies and many other companies engaged in production and services that are sending and/or receiving from few hundred up to millions of invoices per month.

Details of Discount/Benefit Offered 1 (Offer valid: May 2020 - May 2021):

Discount of 50% on implementation fee for FitekIN - solution for automatized process of receiving, approving, storing and posting of inbound invoices (purchase invoices).

Details of Discount/Benefit Offered 2 (Offer valid: May 2020 - May 2021):

Discount of 20% on monthly fee for using FitekOUT - solution for storing, converting, approving and sending of outbound invoices (sales invoices).

Address: **Cara Dušana 212, Beograd- Zemun**
Contact Person: **Đorđe Medaković**
Email: **djordje.medakovic@fitek.com**
Phone: **+381 63 222202**

Website: **www.fitek.rs; www.fitek.com; www.unifiedpost.com**



ALMA QUATTRO

Alma Quattro is a market leading outdoor advertising company in Serbia that offers a fully integrated marketing program of great depth and scope. As the largest outdoor supplier with national coverage and a portfolio that includes large formats, billboards, street furniture, LED and LCD media.

Details of Discount/Benefit Offered 1
(Offer valid: until 31st December 2020):

Additional 5% on regular prices with yearly budget/campaign discount for direct clients advertising

Details of Discount/Benefit Offered 2
(Offer valid: until 31st December 2020):

Additional 10% free of charge advertising space for direct clients advertising

Special offers and discounts during the COVID-19 outbreak:
Already included into Alma Quattro's offer during COVID-19 outbreak

***Conditions:** Offer relates only to direct clients, not applicable for clients advertising thru agencies.*

Address: **Dositejeva 20, Beograd**
Contact Person: **Sandra Dejanović, Slobodan Srdanović**
Email: **sandra.dejanovic@almaquattro.rs slobodan.srdanovic@almaquattro.rs**
Phone: **+381 11 2028939, +381 11 2028914, +381 63 271304**
Website: **www.almaquattro.rs**



ALLIANCE INTERNATIONAL MEDIA

Alliance international media (aim) is a regional leader in the publishing business. Launched in 1993 in London, UK, aim's goal is developing international, multi-lingual, high-quality publications. Some of our publications are CorD Magazine, Guide to Foreign Investors Council, Agribusiness Serbia, Banking Sector in Serbia, Digital Transformation and other specialized publications. aim offers a complete publication management and related services.

Details of Discount/Benefit Offered:

20% discount on all our services

Address: **Makenzijeva 67, Beograd**
Contact Person: **Ana Novčić, Director**
Email: **a.novcic@cordmagazine.com**
Phone: **+381 11 2450508**
Website: **www.aim.rs, www.cordmagazine.com**



V+O COMMUNICATIONS

V+O Communications Serbia is a part of V+O Communication Group, one of the largest communications and public affairs consultancy in South Eastern Europe with wholly owned offices in six countries, Greece, Bulgaria, Romania, Serbia, Albania, Cyprus. We are trusted advisors and regional partners to private and publicly traded corporations, governments, institutions, philanthropic organizations and the individuals that lead them.

V+O Group has been awarded more than 90 times for different projects, campaign and activities in field of Strategic Communication, Raising Awareness campaigns, Public Affairs, Crises Communication, Brand Communication, Event Management and Digital Communication in Greece, Bulgaria, Romania and Serbia.

Details of Discount/Benefit Offered 1 (Offer valid: May 2020 - May 2021):

Event Management Online or Offline: 10% discounts for members of HBA, BSBA and SSCC

V+O Serbia has organized more than 1.000 different events (promotions at the point of sales, street events, guerrilla activations, workshops, conferences, large scale events, factories' opening, etc.).

Event management service includes: development of creative concept, tag line of the event, event protocol, design, production of different materials, catering, cocktails, management of various subcontractors on the spot, final reporting.

V+O Group has also organized different online events on various digital platforms (panel discussions, online conferences, as well as digital live concerts)

Details of Discount/Benefit Offered 2 (Offer valid: May 2020 - May 2021):

Employer Branding: 10% discounts for members of HBA, BSBA and SSCC

Many companies are facing challenges of attracting perfect candidates, making existing employees motivated and loyal to company or increasing work force fluctuation in general. The way how companies can overcome these challenges is through proper communication and adequate building of internal and external

reputation.

Employer Branding Strategies are always developed based on thorough research and mapping of company's needs and adequate internal analyses of different level of employees' opinion. Some of the activities are further implemented in collaboration with HR experts. This type of service may especially help a production companies to solve existing problems, to improve their overall positioning and attracting proper candidates, but it's also eligible for different type and size of companies. V+O Group has been awarded several times for Employer Branding and we have managed many successful case studies for various international and local companies.

Special offers and discounts during the COVID-19 outbreak:

Webinar "How to communicate after Covid-19"

One-hour online seminar will help companies to understand how to communicate with their employees, local communities, media and other stakeholders. Proper tone of communication, different tips & tricks and communication tools will help companies to smoothly overcome challenges of coming back in the offices after Covid-19.

Time: During June 2020

Application on email: office@vando.rs

Fee: Free of charge

Address: **Svetozara Markovića 2/3, Beograd**
Contact Person: **Natalija Racković, General Manager**
Email: natalija.rackovic@vando.rs
Phone: **+381 11 3242772**
Website: www.vando.rs

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